



InTech

AEROSPACE

THE ONE SOLUTION TO ALL YOUR INTERIOR NEEDS





The mission of InTech Aerospace LLC is to be recognized by customers and the aerospace industry as the niche-leading specialist in commercial aircraft interior overhaul services, providing superior quality and reliable delivery in a consistently cost-efficient, value-adding manner

- ✓ A Leading Provider of Interior MRO Services
- ✓ Superior Capabilities and Technical Know-How
- ✓ Proven Reputation for Superior Quality
- ✓ Tenured and Diverse Customer Base
- ✓ Favorable Industry Dynamics
- ✓ Operational Excellence
- ✓ Clearly Defined Growth Opportunities

Company Overview



InTech Aerospace is a proven provider of interior MRO solutions

Company Overview

- Niche-segment, independent provider of interior maintenance, repair and overhaul (“MRO”) services to the commercial and government aviation market
- One-stop-shop MRO solution for aircraft interior components
- Uniquely positioned in the market, with a focus on quality, as evidenced by deep bench of FAA-licensed aircraft technicians and highly experienced craftspeople
- Broad range of capabilities and services, including “nose-to-tail” aircraft interior solutions
- Strong financial profile, with EBITDA margins well above industry average

Breadth of Capabilities & Services

Seating



Soft Goods



Components



Composites & Plastics



Complete Interior Solutions

Seating

Aircraft seating refurbishment solutions

% of 2016E sales⁽¹⁾



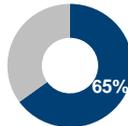
- Economy class seats
- First class seats
- Crew seats



Soft Goods

Cut-and-sew solutions for a variety of materials, including E-Leather and sheepskin

% of 2016E sales⁽¹⁾



- Curtains
- Seat covers
- Seat armrest caps
- Carpet
- Cargo nets



Components

Component refurbishment solutions

% of 2016E sales⁽¹⁾



- Galley/lavatory/sidewall modules
- Overhead bins & ceiling panels
- Cabin dividers & bulkheads
- Toilet tanks
- Coffee makers



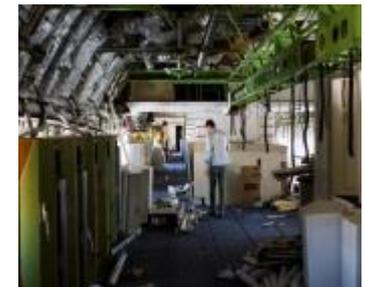
Composites & Plastics

Custom-crafted plastic replacement parts

% of 2016E sales⁽¹⁾



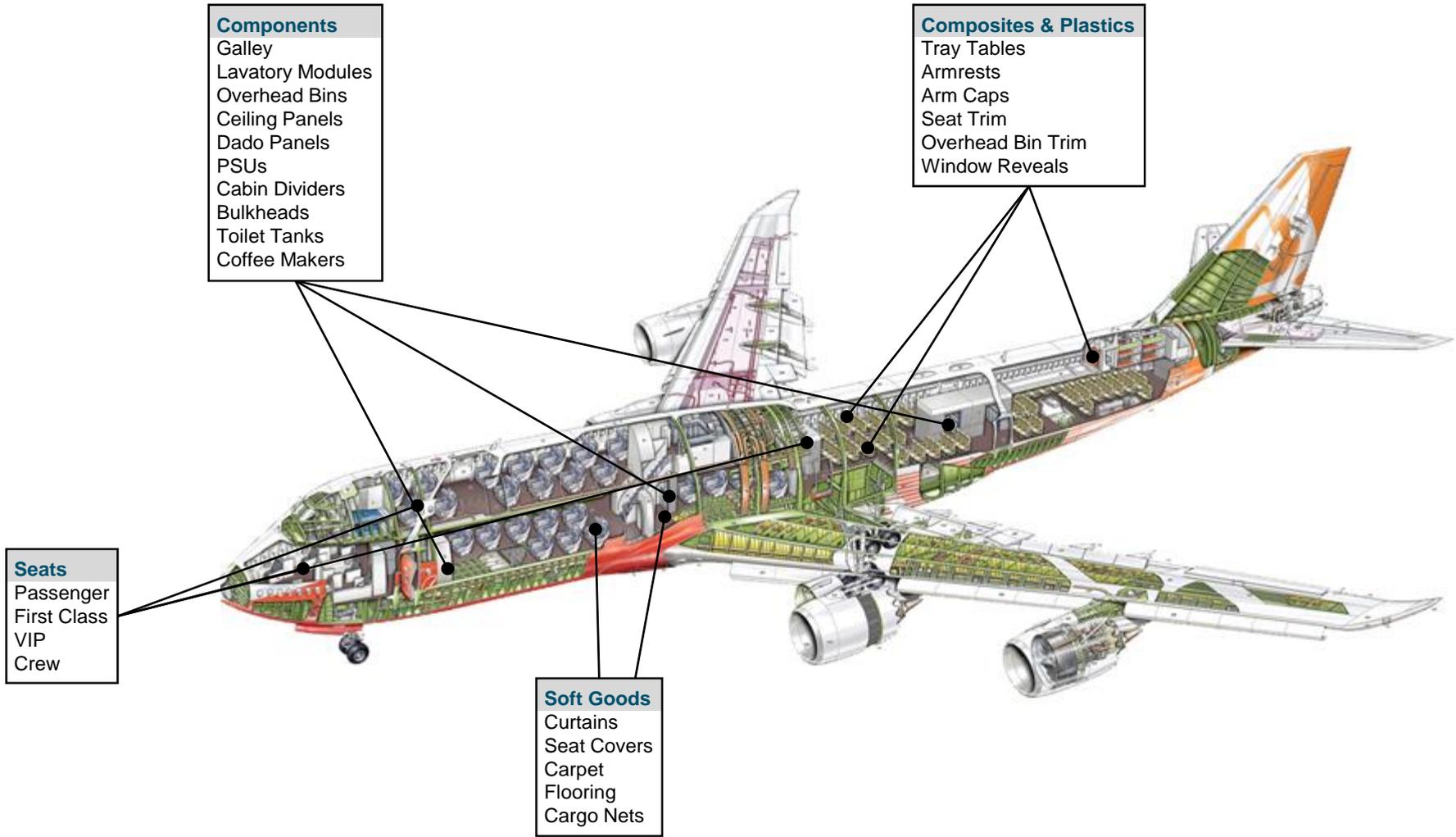
- Tray tables
- Life vest boxes
- Armrests/arm caps
- Seat trims
- Galley/lavatory trim
- Cockpit plastic components



Complete Interior MRO Solution



InTech offers a complete set of interior MRO solutions, allowing it to be a one-stop shop for customers



Seating

InTech is a strong niche provider of interior seating MRO, and the Company's seating solution typically represents a 50% cost savings on modifications compared to new seats

- **InTech provides a variety of seating solutions for economy class commercial passenger, cockpit and crew seats**
 - The Company's wide range of reconfiguration offerings include both structural improvements, as well as aesthetic and comfort-driven modifications
 - InTech benefits from the continued migration to lightweight, cost-effective seat repairs, as well as the ongoing focus on aesthetics, to boost customer experience
- **InTech seat modifications provide significant cost savings compared to reconfiguring new seats while also greatly reducing seat repair times**
 - InTech has the ability to pass cost savings onto customers by identifying and fabricating seat covers internally from a wide variety of materials

Seating Solutions



InTech Seat Solutions

- ✓ Design and Engineering
- ✓ Repair
- ✓ Overhaul
- ✓ Retrofit
- ✓ Refurbishment

InTech Seat Product Offerings

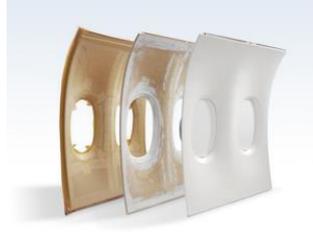
- ✓ Arm caps
- ✓ End bays
- ✓ Seat belts
- ✓ Tray tables
- ✓ Seat cushions
- ✓ Dress covers

Components

InTech provides a growing array of interior cabin component repair and refurbishment offerings

- **Repair and refurbishment of components are primarily completed during line maintenance checks, or “C-Checks,” which occur every 12 to 18 months**
 - C-Checks are a more extensive inspection requirement by the FAA and are determined based on the amount of flight hours (“FH”)
- **InTech’s comprehensive component repair capabilities cover the entire aircraft interior, from galley/lavatory modules to miscellaneous galley components**
 - InTech is unique in the ability to supplement existing component repair workforces on-site, allowing customer technicians to focus on the more complex aircraft MRO
 - The Company’s technicians specialize in the efficient removal and installation of complete interior sets, along with related inspections
- **InTech’s component repair and refurbishment services drive significant cost and time savings for OEMs, airlines and MROs**

Component Solutions

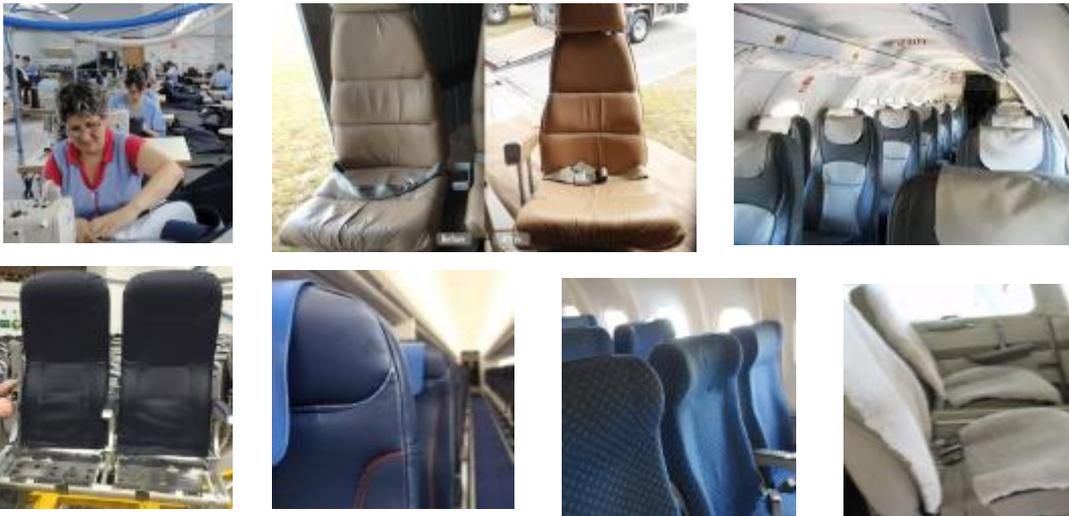


InTech Component Offerings

- ✓ Galley
- ✓ Lavatory Modules
- ✓ Overhead Bins
- ✓ Ceiling Panels
- ✓ Dado Panels
- ✓ PSUs
- ✓ Cabin Dividers
- ✓ Bulkheads
- ✓ Toilet Tanks
- ✓ Coffee Makers

- **InTech provides a variety of soft goods solutions ranging from cut-and-sew and leather re-dye to laundering**
 - The Company has a wide range of material expertise, including leather, E-Leather, cloth and sheepskin
 - InTech’s material technicians provide end-to-end fabrication solutions, from curtains to VIP seat cushion covers
 - The Company also provides a variety of leather maintenance, re-dye, cleaning, laundering and testing capabilities
- **E-Leather represents a significant opportunity for InTech**
 - E-Leather is a unique material, aesthetically designed and manufactured while maintaining functionality
 - Cost-efficient alternative to traditional leather or fabrics, it generates production cost savings and reduced operating costs
- **InTech provides technical certifications to ensure materials meet strict FAA requirements**
 - The FAA requires interior materials, such as leather, to meet flammability certification requirements
 - InTech’s certification process is a final step in determining aerospace materials to be flight-worthy

Material Expertise



Case Study: E-Leather Opportunity

Why E-Leather?

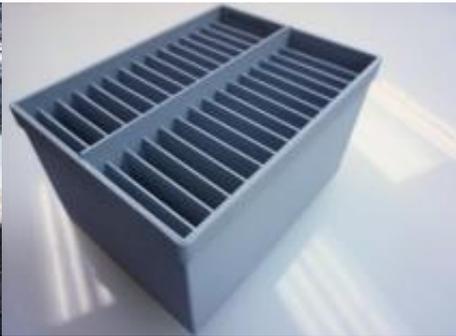
- Synthetic composition leather made of natural leather fibers
- Lower maintenance than traditional leather interiors
- Highly durable – useful life nearly twice as long as traditional cloth or leather interior
- Cost-effective when compared to leather and woven cloth seating alternatives
- Reduces seat weight and density
- Environmentally friendly manufacturing

Composites & Plastics

Extensive expertise fabricating replacement parts through use of custom molds and thermoforming

- **Inventory of ready-to-install shipsets that can be completed quickly to meet customer specifications and significantly reduce turnaround times**
 - InTech specializes in the manufacture of aviation-grade composite and plastic components through the use of thermoforming manufacturing techniques
 - The Company offers carbon fiber and plastic repair for all variations of composite materials, including glass fiber, carbon fiber and aramid fiber
- **Complete engineering analysis program to provide FAA-approved Owner Produced Parts (“OPP”) solutions**
 - InTech’s unique custom engineering OPP program allows for re-engineering and analysis to re-create an aircraft component designed to OEM standards
 - The Company’s OPP program achieves significant cost savings for customers
- **InTech has an extensive inventory of molds and tools for production of interior components and products**
 - More than 800 molds for plastic and composite part production
 - Molds constructed in-house

Composite & Plastics Solutions



Composite & Plastics Offerings

- ✓ Tray tables
- ✓ Life vest boxes
- ✓ Armrests/arm caps
- ✓ Seat trims
- ✓ Galley/lavatory trim
- ✓ Cockpit plastic components
- ✓ Special interior refurbishments
- ✓ OPP custom manufacturing

Facility & Employees



InTech Headquarters

- Located near George Bush Intercontinental Airport (IAH) at 4750 World Houston Parkway, Houston, Texas
- Single-story facility with production, storage and administrative space is approximately 68,000 sq. ft., of which about 48,000 sq. ft. is currently used

Employee Overview

- Total of 51 employees today (non-union)
- InTech has the ability to flex its workforce quickly up or down with locally available skilled labor through the use of outsourced personnel, contracted via LTA
- Demonstrated ability to develop relationships with key decision-makers throughout their customer and supply base
- Several key employees are cross-trained on repair capabilities to accommodate a shifting business demand



Focus on Quality



Customers Demand Quality

- **Customers of aviation MRO services demand high-quality service**
 - Aircraft maintenance is the lifeblood of the aircraft and provides the foundation for flight safety
 - Customers rely on high-quality maintenance work to extend the aircraft's lifecycle and maintain FAA airworthiness through a series of required maintenance cycles, called "checks"
- **InTech's recent AS-9110 certification further validates InTech's commitment to quality**
 - AS-9110 is complimentary to the AS-9100 and is based on the ISO 9001 quality management system
 - Quality management system developed specifically for aerospace MRO
 - Incorporates FAA, ISO and self-imposed requirements for safety, reliability and airworthiness
 - Certification award elevates InTech's quality management system

Certifications and Approvals



InTech Certifications

- **FAA Part 145 Repair Station**
- **AS-9110**
- **EASA**
- **FAR Compliance**
- **Lean Operational Initiatives**



Conclusion

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- ✓ Superior Capabilities and Technical Know-How
 - ✓ Proven Reputation for Superior Quality
 - ✓ Tenured and Diverse Customer Base
 - ✓ Operational Excellence