InTech
AEROSPACE

THE ONE SOLUTION TO ALL YOUR INTERIOR NEEDS
The mission of InTech Aerospace LLC is to be recognized by customers and the aerospace industry as the niche-leading specialist in commercial aircraft interior overhaul services, providing superior quality and reliable delivery in a consistently cost-efficient, value-adding manner.

- A Leading Provider of Interior MRO Services
- Superior Capabilities and Technical Know-How
- Proven Reputation for Superior Quality
- Tenured and Diverse Customer Base
- Favorable Industry Dynamics
- Operational Excellence
- Clearly Defined Growth Opportunities
Company Overview

InTech Aerospace is a proven provider of interior MRO solutions

Company Overview

- Niche-segment, independent provider of interior maintenance, repair and overhaul ("MRO") services to the commercial and government aviation market
- One-stop-shop MRO solution for aircraft interior components
- Uniquely positioned in the market, with a focus on quality, as evidenced by deep bench of FAA-licensed aircraft technicians and highly experienced craftspeople
- Broad range of capabilities and services, including “nose-to-tail” aircraft interior solutions
- Strong financial profile, with EBITDA margins well above industry average

Breadth of Capabilities & Services

Seating

Soft Goods

Components

Composites & Plastics
Complete Interior Solutions

Seating

Aircraft seating refurbishment solutions
- Economy class seats
- First class seats
- Crew seats

Soft Goods

Cut-and-sew solutions for a variety of materials, including E-Leather and sheepskin
- Curtains
- Seat covers
- Seat armrest caps
- Carpet
- Cargo nets

Components

Component refurbishment solutions
- Galley/lavatory/sidewall modules
- Overhead bins & ceiling panels
- Cabin dividers & bulkheads
- Toilet tanks
- Coffee makers

Composites & Plastics

Custom-crafted plastic replacement parts
- Tray tables
- Life vest boxes
- Armrests/arm caps
- Seat trims
- Galley/lavatory trim
- Cockpit plastic components

11% of 2016 E sales

65% of 2016 E sales

6% of 18% of 2016 E sales
InTech offers a complete set of interior MRO solutions, allowing it to be a one-stop shop for customers.

**Components**
- Galley
- Lavatory Modules
- Overhead Bins
- Ceiling Panels
- Dado Panels
- PSUs
- Cabin Dividers
- Bulkheads
- Toilet Tanks
- Coffee Makers

**Composites & Plastics**
- Tray Tables
- Armrests
- Arm Caps
- Seat Trim
- Overhead Bin Trim
- Window Reveals

**Seats**
- Passenger
- First Class
- VIP
- Crew

**Soft Goods**
- Curtains
- Seat Covers
- Carpet
- Flooring
- Cargo Nets
Seating

**InTech is a strong niche provider of interior seating MRO, and the Company’s seating solution typically represents a 50% cost savings on modifications compared to new seats**

- InTech provides a variety of seating solutions for economy class commercial passenger, cockpit and crew seats
  - The Company’s wide range of reconfiguration offerings include both structural improvements, as well as aesthetic and comfort-driven modifications
  - InTech benefits from the continued migration to lightweight, cost-effective seat repairs, as well as the ongoing focus on aesthetics, to boost customer experience

- InTech seat modifications provide significant cost savings compared to reconfiguring new seats while also greatly reducing seat repair times
  - InTech has the ability to pass cost savings onto customers by identifying and fabricating seat covers internally from a wide variety of materials

Seating Solutions
Components

**InTech provides a growing array of interior cabin component repair and refurbishment offerings**

- Repair and refurbishment of components are primarily completed during line maintenance checks, or “C-Checks,” which occur every 12 to 18 months
  - C-Checks are a more extensive inspection requirement by the FAA and are determined based on the amount of flight hours (“FH”)
- InTech’s comprehensive component repair capabilities cover the entire aircraft interior, from galley/lavatory modules to miscellaneous galley components
  - InTech is unique in the ability to supplement existing component repair workforces on-site, allowing customer technicians to focus on the more complex aircraft MRO
  - The Company’s technicians specialize in the efficient removal and installation of complete interior sets, along with related inspections
- InTech’s component repair and refurbishment services drive significant cost and time savings for OEMs, airlines and MROs

**Component Solutions**

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![Component Images]

**InTech Component Offerings**

- Galley
- Lavatory Modules
- Overhead Bins
- Ceiling Panels
- Dado Panels
- PSUs
- Cabin Dividers
- Bulkheads
- Toilet Tanks
- Coffee Makers
Soft Goods

- **InTech provides a variety of soft goods solutions ranging from cut-and-sew and leather re-dye to laundering**
  - The Company has a wide range of material expertise, including leather, E-Leather, cloth and sheepskin
  - InTech’s material technicians provide end-to-end fabrication solutions, from curtains to VIP seat cushion covers
  - The Company also provides a variety of leather maintenance, re-dye, cleaning, laundering and testing capabilities

- **E-Leather represents a significant opportunity for InTech**
  - E-Leather is a unique material, aesthetically designed and manufactured while maintaining functionality
  - Cost-efficient alternative to traditional leather or fabrics, it generates production cost savings and reduced operating costs

- **InTech provides technical certifications to ensure materials meet strict FAA requirements**
  - The FAA requires interior materials, such as leather, to meet flammability certification requirements
  - InTech’s certification process is a final step in determining aerospace materials to be flight-worthy

Material Expertise

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<th>Case Study: E-Leather Opportunity</th>
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<td><strong>Why E-Leather?</strong></td>
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<tr>
<td>- Synthetic composition leather made of natural leather fibers</td>
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<td>- Lower maintenance than traditional leather interiors</td>
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<tr>
<td>- Highly durable – useful life nearly twice as long as traditional cloth or leather interior</td>
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<td>- Cost-effective when compared to leather and woven cloth seating alternatives</td>
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<td>- Reduces seat weight and density</td>
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<td>- Environmentally friendly manufacturing</td>
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Source: E-Leather Group
Composites & Plastics

**Extensive expertise fabricating replacement parts through use of custom molds and thermoforming**

- **Inventory of ready-to-install shipsets that can be completed quickly to meet customer specifications and significantly reduce turnaround times**
  - InTech specializes in the manufacture of aviation-grade composite and plastic components through the use of thermoforming manufacturing techniques
  - The Company offers carbon fiber and plastic repair for all variations of composite materials, including glass fiber, carbon fiber and aramid fiber
- **Complete engineering analysis program to provide FAA-approved Owner Produced Parts (“OPP”) solutions**
  - InTech’s unique custom engineering OPP program allows for re-engineering and analysis to re-create an aircraft component designed to OEM standards
  - The Company’s OPP program achieves significant cost savings for customers
- **InTech has an extensive inventory of molds and tools for production of interior components and products**
  - More than 800 molds for plastic and composite part production
  - Molds constructed in-house

Composite & Plastics Solutions

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<td>Special interior refurbishments</td>
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<td>OPP custom manufacturing</td>
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Facility & Employees

InTech Headquarters

- Located near George Bush Intercontinental Airport (IAH) at 4750 World Houston Parkway, Houston, Texas
- Single-story facility with production, storage and administrative space is approximately 68,000 sq. ft., of which about 48,000 sq. ft. is currently used

Employee Overview

- Total of 51 employees today (non-union)
- InTech has the ability to flex its workforce quickly up or down with locally available skilled labor through the use of outsourced personnel, contracted via LTA
- Demonstrated ability to develop relationships with key decision-makers throughout their customer and supply base
- Several key employees are cross-trained on repair capabilities to accommodate a shifting business demand
Focus on Quality

Customers Demand Quality

- Customers of aviation MRO services demand high-quality service
  - Aircraft maintenance is the lifeblood of the aircraft and provides the foundation for flight safety
  - Customers rely on high-quality maintenance work to extend the aircraft’s lifecycle and maintain FAA airworthiness through a series of required maintenance cycles, called “checks”

- InTech’s recent AS-9110 certification further validates InTech’s commitment to quality
  - AS-9110 is complimentary to the AS-9100 and is based on the ISO 9001 quality management system
  - Quality management system developed specifically for aerospace MRO
  - Incorporates FAA, ISO and self-imposed requirements for safety, reliability and airworthiness
  - Certification award elevates InTech’s quality management system

InTech Certifications

- FAA Part 145 Repair Station
- AS-9110
- EASA
- FAR Compliance
- Lean Operational Initiatives
Conclusion

- Superior Capabilities and Technical Know-How
- Proven Reputation for Superior Quality
- Tenured and Diverse Customer Base
- Operational Excellence